



Sam Seabright:

- Manager, Technical Safety and Environment for North/South America
- Office is at Auburn Hills; Phone 248-209-3866



- Environmental, Health and Safety Compliance Officer for Siemens VDO Automotive Corporation
- Environmental, Health and Safety audits, inspections, reports, new acquisitions, construction, training and conferences



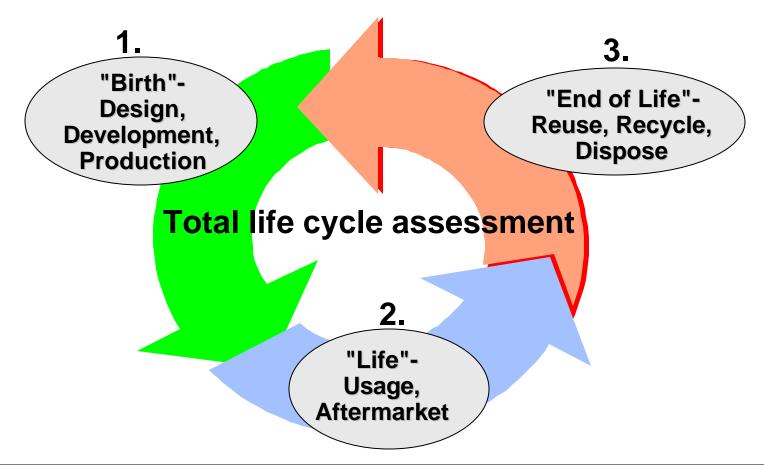
Agenda:

- Organization Introduction General
- Life Cycle of Products: Birth, Life, End-of-Life
- Restricted substances
- Customer requirements and reporting IMDS
- End of Vehicle Life legislation

What can YOU do to design and promote environmentally compatible products?

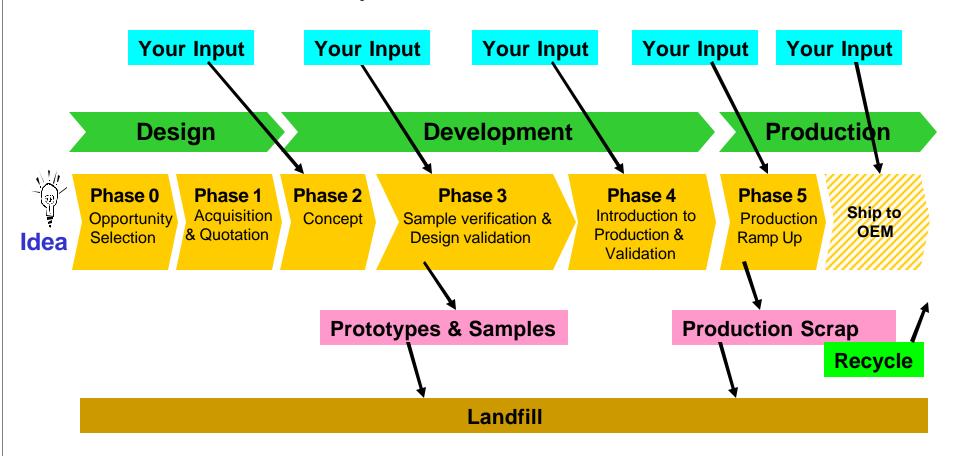


Life Cycle of Products





1. Internal Product Cycle: the Birth of a Product





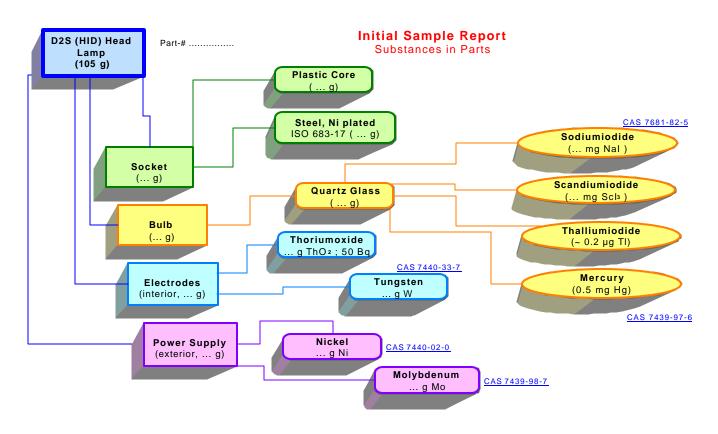
Environmental Aspects in Design and Manufacturing:

Your Inputs

- Evaluate product for cost, applicability, environmental effects
- Create a system to minimize and handle scrap
- Minimize use of hazardous materials during manufacture
- Establish Environmental Management System (ISO 14001) at factory
- Customer's documentation tool (IMDS) is required
- Design for ease of assembly
- Design for minimum number of components and types of materials
- Plan for easy separation of components and materials
- Design processes for Energy and Fuel savings



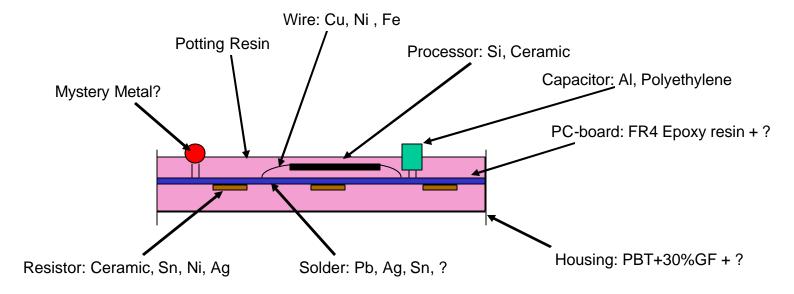
Initial Sample Report- Subassemblies and Components





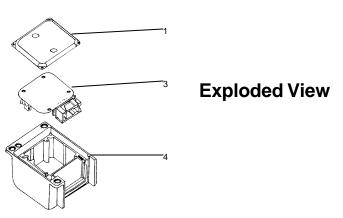
Restricted Substances? What materials? How much weight, %, etc.?

Every component, plus the assembly, must be documented





Material Data Sheet / Recycling Strategy



No.	Part	Material	Weight (g)	Weight %
1	Cover	ST 05 Z275 SB	32.38	10.41%
2	Screws	Steel	1.62	0.52%
3	Motherboard	Mixed	69.7	22.42%
4	Housing	Aluminum	207.2	66.77%
Total			310.9	100.00%

Airbag 4b- Balance Of Materials Pure Materials = 77.6 % Mixture 22.4% Not Directly Recyclable Directly Recyclable Pure Parts Mixture Of Materials Housing 86.5% Cover. Screws PCB 100.0% 13.5% Landfill **Pure materials** Aluminum Alternatives: 86.5% Steel Thermal Combustion **New Technologies** 13.5%



Amount Solder / Lead

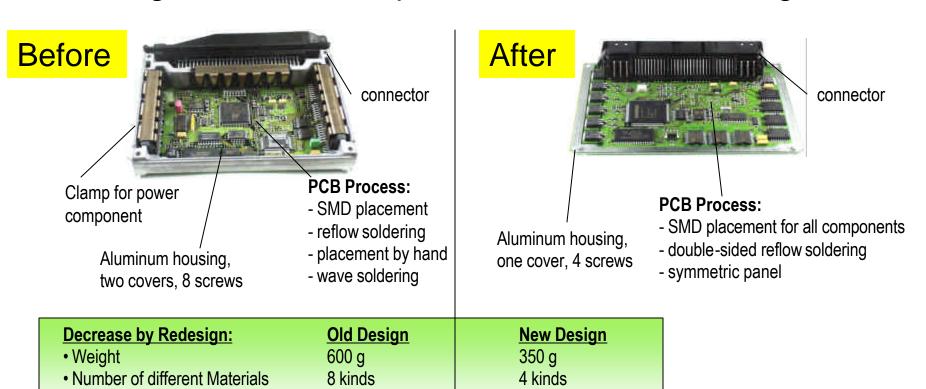
Use of PC-board area

Environmental Product Management

11,1 q / 4,1 q

90 %

Redesign to reduce components, materials and weight:

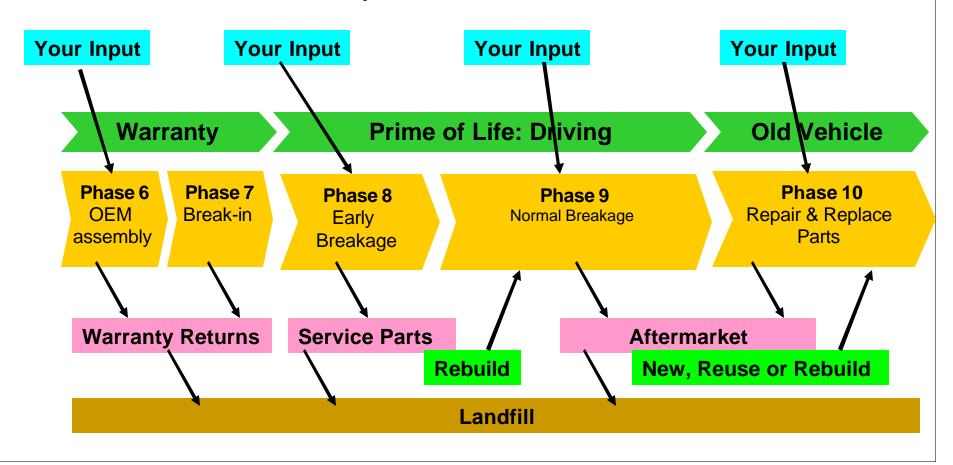


9,5 g / 3,5 g

100 %



2. External Product Cycle: the <u>Useful Life</u> of a Product





Environmental Aspects during use of the products:

Your Inputs

- Re-Evaluate material for cost, applicability, environmental effects
- Use the Internet Documentation Tool (IMDS): Reports to customers
- Create a system to receive, handle and dispose of Warranty Returns and contaminated products
- Possible redesign to reduce components and types of materials
- Document Energy and Fuel savings of the Product



What is IMDS (International Material Data System)?

- Customer database of all materials in vehicles
- One common standard for all participating OEMs
- Each new Product must have a Material Data Sheet
- Internet based tutorial, instructions and reporting
- Alerts OEMs of any restricted or prohibited materials
- Informs OEMs of recycled content and recyclability
- Prepares for future ELV initiatives and regulations
- Prepares for future supply chain integration

All new products in customer vehicles must be registered with IMDS!



Data collection for IMDS:

- Vehicle data: type, model year
- Product data: part number, plant, quantity
- Material data: subassembly and components, elements and compounds, restricted/prohibited substances
- Weight and weight-% of each element or compound
- Recycling data: per cent recycled content

To Register products in IMDS: Contact your Division Coordinator!



Individual Customer Requirements for **Environmentally Compatible Products:**

VW: Umweltnorm Fahrzeuge VW 911 03

> VW 011 Fahrzeug-Zulieferteile allgemein

DA-List 232 -101)

BMW:

Ford: WSS-M99P9999-A1

Lists of declarable materials in automobile manufacturing GM:

Lists of declarable materials in automobile manufacturi WSS-M99P99s agement/Recycling

Lists of declarable materials in automobile manufacturi WSS-M99P99s

Lists of declarable materials in materials (previous V

WSS-M99P99s

Lists of declarable materials in automobile manufacturi

WSS-M99P99s

Lists of declarable materials in automobile materia

Siemens:



Non-Automotive Environmentally Compatible Products:

Siemens Standard SN 36350-1

Principles and Guidelines "What should be done?"

Siemens Standard SN 36350-

- -2 Hazardous Substances
- -3 Polymers recycling
- -4 Metals recycling
- -5 Packaging requirements
- **-6** Recording Product Substances
- -7 Environmental declaration

Guide and Information

Solutions and Examples "How can it be done?"

Product Assessment

Check list "What has been achieved?"

Note: for our products, IMDS and Customer Requirements take precedence over SN 36350



Receiving and handling prototypes and warranty returns:



Fuel-contaminated Products



Fuel Rails



Hydraulic Regulators



Fuel Pumps

Fuel Injectors



Disposal of scrapped products, prototypes, and warranty returns:

- Consider the legal liabilities of misused products
- Consider how someone can misuse the product
- Consider the end-of-life safety and environmental aspects
- Consider what chemicals are used
- Used Products may be contaminated with hazardous materials (fuels, oil, chemicals, etc.)
- Beware shipping, receiving, or storing contaminated products

Contact your local environmental manager for disposal of prototypes and returned or contaminated products!



Consider how scrapped products can cause problems:



ECUs



Instrument Clusters



Fans

Make sure scrapped Products are unlabeled and destroyed!



Disposing Products:

- Clean all hazardous materials from products.
- All products, whether defective or not, must be destroyed when they are disposed.
- Remove or obliterate all labels and markings.
- Physically cut, smash, or otherwise render disposed products to be obviously unusable for any purpose.

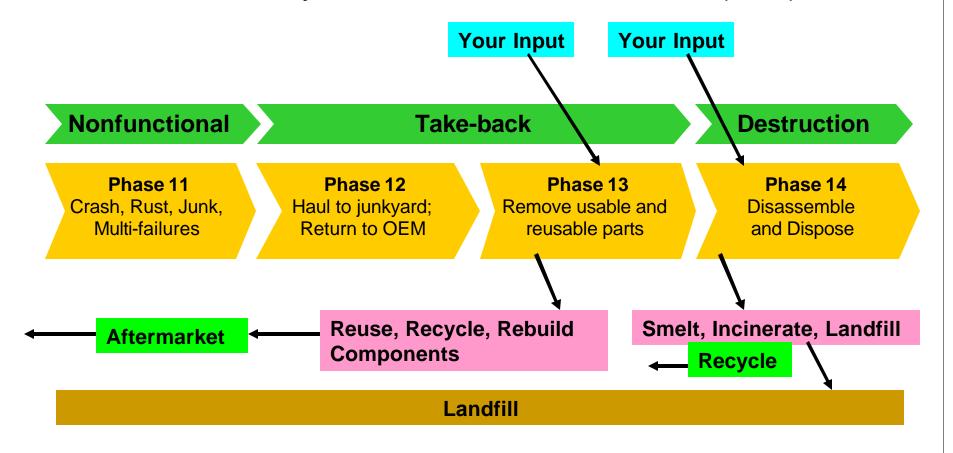


There is great potential liability for improperly disposed products!





3. End Product Cycle: End-of-Life of a Vehicle (ELV)





Environmental Aspects at End-of-Life:

Your Inputs

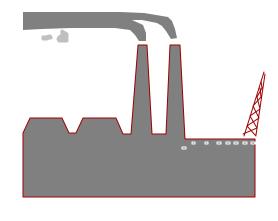
- Evaluate used products for reuse, rebuild, or recycling
- Document hazardous materials disposed
- Create a system to receive, handle and dispose of returned contaminated products
- Document easy separation of components and materials
- Determine fuel savings from lifetime use of the Product



End of Vehicle Life (ELV)



Scrapped cars 2 million/yr in Germany (10 million in EU)



1/2 million tons of shredder waste

Content:

Oils, Fuels, Coolants Heavy metals Glass, Plastics, Hoses, Fluff



Expensive disposal





Scope of EU Legislation for ELV:

- Minimizing the impact of end-of-life vehicles on the environment
- Improving Design of Vehicles for recycling and recovery
- Quantified, documented targets for reuse, recycling and recovery
- Regulations and infrastructure for collection and recovery
- Last owner can deliver end-of-life vehicle for disposal at no cost



Main Issues of ELV:

- Disposal of scrap vehicles, components and parts, considering air emissions and noise control
- Restricted use of lead, mercury, cadmium and hexavalent chromium except in certain applications
- Increase Recycling Quota for plastics over time:
 85%? 95%
- Requirements for dismantling, re-use and recycling of products should be integrated in the design and production of new vehicles

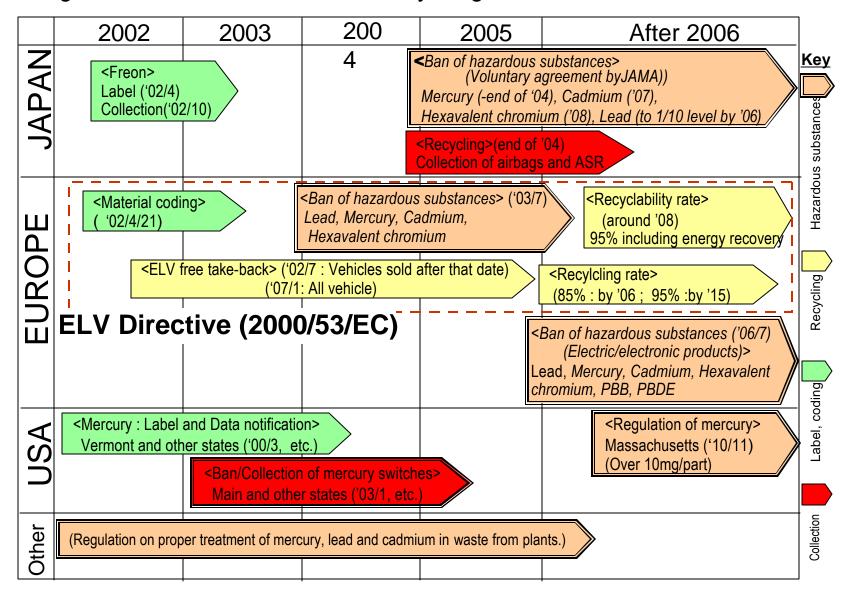


ELV Annex II: List of Exemptions:

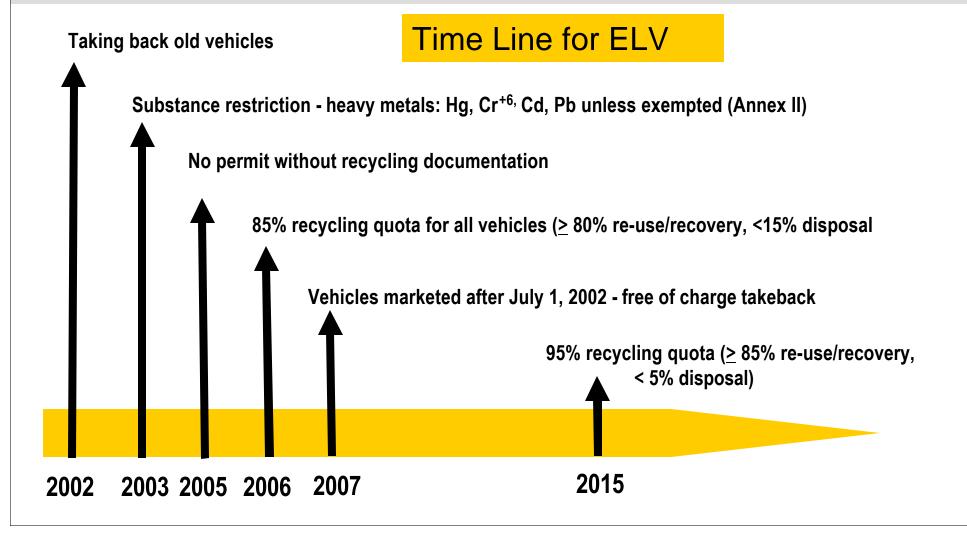
(These elements are allowed in vehicles)

- Lead as an alloying element = Pb
 (for machining purpose up to 2% by weight, e.g. Leaded Steel)
- Lead and lead compounds in components = Pb
 (Solder in electronic circuit boards and other electronic applications)
- Hexavalent Chromium = Cr⁺⁶ (Corrosion-preventive coatings)
- Cadmium = Cd (Thick film pastes)

Regulations: Environmental / Recycling Hazardous Substances









Summary of key points:

1. Be aware of EU and Customer Requirements:

- Each Siemens Division is responsible for its own Product Development
- Restricted use of Hg/Cd/Cr⁺⁶/Pb
- Reduce weight, complexity and cost
- Handling and disposing scrapped/contaminated products
- ELV initiative

2. Use the Tools:

- Refer to Customer Specifications and drawings
- Register new products with IMDS
- Refer to SN 36350 for nonautomotive applications



3. Compare Expenses and Benefits!

Gives an Advantage in the marketplace!



QUESTIONS?